



NITIN PANDURANG KARANJE

CONTACT

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Bharat Mhatre Chl, Rm.no.2,
Shankara Nagar, Sonarpada
Dombivli east, Nr Vitthal Niwas-
421201

OBJECTIVE

To be associated with a firm, this provides career development opportunities and contributes in it's progress through my knowledge and skills.

EXPERIENCE

White Hat Junior

20 oct 2020 - 4 Apr 2022

Relationship Manager

Worked into pre sales department, fix an appointment with school principal, Ceo, Branch Head, with proper follow ups n tracks. Also Coordinated teachers of different schools to get their training done in White hat Jr.

Go Holidays pvt Ltd

October 2019 - March 2020

Team Leader

Handling Team, Verifying n confirming Customer Calls. Keep Tracking and keep doing follow ups on Leads untill it gets convert into Sale

Creator

23 Nov 2016 - August 2019

Team Leader

Started work as a Tme Later got promoted as TL, Use to generate Leads n Appointments n convert them into Sales.

Ola Cabs

14 Nov 2014 - Nov 2016

Business Development Executive

Worked on Helpdesk solving issues of Drivers and Passengers related to Rides, Provide Trainings to Drivers Attach Cabs, Solving issues over Mail.

Exchanging Cambridge Solutuons Ltd

7 July 2011 - Apr 2014

CSA

Did Collections on call into Bajaj Finance and then Worked as a counsellor in Aptech computer edu n Arena Animations as well as Maac.

SKILLS

Team Leading Ability, Decision making, Problems solving. Flexible and Adjustable.

LANGUAGES

Read and Write •English •Hindi
•Marathi

REFERENCE

AniL Soni - "White hat Jr"

Team Manager

anil.soni@whitehatjr.com

+919321401937

Yatin Patil - "Go Holidays"

Regional Manager

yatin.patil@goholidays.com

Yatin Patil +919920398887 /

(Anil Soni+919321401937-Team Manager)

Sanjay Chand - "Creator"

Team Manager

+918422955655 /

919082488489

Neeraj Chandwani - "Ola Cabs"

Manager

Neeraj.chandwani@olacabs.com

+919821541562

Mani Subramaniam -

""Xchanging""

Manager

Mani S - 7738004951 / (TL-

Manish Panchal- 9619554103)

PERSONAL DETAILS

Date of Birth : 31-08-1987

Marital Status : Single

CSE

13 Jan 2010 - Jun 2011

Sparsh (Intelenet)

Use to Sale Best Stock Ideas Of Stock Brokerage, and also worked into HDFC health Insurance Policy Retaining customers, Welcome calling, Customer care.

Eureka Outsourcing Solutions Ltd

21 Nov 2008 - Dec 2009

Customer Care Executive

Customer Care Exe Solving Customer Issue and Retaining

Godrej Upstream Bpo

22 May 2007 - May 2008

Customer sales Associate

Use to Generate Leads(Appts) for ICICI pru Policies. A complete Pre sales work.



EDUCATION

Shankara Vidyalaya Maharashtra State Board

March 2004

10th (semi English)

51%

Dnyanmandir College, Dombivali East / Maharashtra State Board

Feb 2007

Hsc (Sci)

59.17%



INTERESTS

•Playing Cricket and Chess