



# Divya Singh

Corporate Sales Manager

## CONTACT

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Gorakhpur India

## EDUCATION

### M.COM

Deen Dayal Upadhyay  
Gorakhpur University 2019

### B.COM

Deen Dayal Upadhyay  
Gorakhpur University 2017

**B.ED with CTET**  
Qualification (Primary and  
Junior schools) Two -Year  
Diploma in Teacher  
Education

## SKILLS

- Sales Strategy Development
- Brand Management
- Project Management
- Social Media Marketing
- Communication Skills

## Language

Hindi,  
English

## ABOUT ME

Dynamic and results-oriented professional with over 5 years of experience in management, sales, and communication. Proven expertise in setting and executing sales strategies, managing client relationships, and driving business growth, with a solid understanding of the genset industry. Strong foundation in project management, social media marketing, and digital marketing. Holds an M.Com degree, along with a two-year Diploma in Teacher Education, B.Ed, and CTET qualifications for both Primary and Junior schools. Adept at leveraging business and technical knowledge to deliver impactful solutions and achieve organizational goals.

## WORK EXPERIENCE

Corporate Sales Manager 2024-25

### Sunroof Techno Commercial Pvt.Ltd. Lucknow

Responsible for driving sales growth for Gensets, managing key client relationships, exceeding sales targets, and leading sales team while analyzing market trends and negotiating contracts.

Assistant Manager 2023-24

### Ceuticoz

As an Assistant Manager to Beauty Advisors I led and trained a team of beauty advisors, ensuring high-level customer service and expert knowledge of derma cosmetics. I managed daily operations, including inventory, product displays, and achieving sales targets, while providing personalized skincare advice to enhance customer satisfaction.

Beauty Consultant 2022-23

### Nykaa

As a Beauty Consultant for Charlotte Tilbury, I provide personalized skincare and makeup advice, deliver exceptional customer service, drive sales by promoting luxury beauty products, maintain an elegant store environment, and stay current with industry trends to enhance the client experience.

Counsellor 2021-22

### International Women Polytechnic(IWP)

As a counsellor at the International Women Polytechnic Institute for Fashion Designing and Cosmetology, my role is to support students by offering academic guidance, career advice, and personal counselling. You help them navigate their studies, choose career paths, manage stress, resolve conflicts, and develop key skills, ensuring they are well-prepared for their professional journeys in the fashion and cosmetology industries.

## PROFESSIONAL SUMMARY

Results-oriented professional with 5+ years of experience in management, sales, and communication, specializing in client relations, sales strategies, and business growth in the genset and beauty industries. Proven leadership in training teams, achieving sales targets, and delivering outstanding customer service. Skilled in project management, digital marketing, and academic counselling, with a strong background in guiding students and enhancing professional development. Holds an M.Com, B.Ed., CTET certifications, and a Diploma in Teacher Education. Committed to driving success through innovative solutions and exceptional service.