

Irfan Ahmad

Matiyari, Lucknow

9112525050 | irfabahmad28@gmail.com

Objective

I am a business development associate who is looking for a position within marketing and sales industry that will enable me to achieve skills and earn the position of a sales manager

Experience

- Attain u** 04/06/22 - 05/09/22
Business development associate
I am the business development associate in this company. My responsibility is to generate the revenue for the organisation and overall development of the organization.
- Byjus - Think and learn** 10-09-2022 - Till now
Business development associate at Byjus
Work with managers to develop and execute sales plans.
Working hard for generating the revenue for the organisation.
To ensured proper implementation of planned procedures and processes.
Met targets on a daily and weekly basis and generated /maintain revenue as per company's requirement.
Follow the cold calls and visiting for the counseling sessions.
Excellent in following cold calls procedures and post sales customer service.

Education

- St. Xavier's school** 2014
10th
7.0 CGPA
- U. P board** 2017
12th
77%
- Chatrapati sahuji maharaj university, Kanpur** 2020
B. Com
65%
- Abdul kalam technical university** 2022
MBA
70%

Skills

- MS word
- MS PowerPoint
- MS Excel
- Leadership skills
- Communication skills

Projects

- E- bike repairing**
In this project I worked on innovative ideas on how to repair bike on online..
- Employee satisfaction on mahindra and mahindra Ltd.**
In this project I worked on satisfaction level of employees on mahindra and mahindra Ltd. My responsibility is to check the satisfaction level of employees about salary and working environment of employees who worked on mahindra Ltd.
- Employee satisfaction and quality work life at tata steel Ltd.**
In this project I worked on overall review of the company. The employees are satisfied to there work or not. The worklife balance of the employees and working environment of the organization.

- **HR internship**

In this internship my responsibility is to hire the candidates more and more for the organisation and also scheduled there interviews and onboarding them..

Achievements & Awards

- Winner in long jump at sports zonal

Interests

- Sports
- Social activities
- Innovative ideas

Activities

- Social activities.

Languages

- Hindi
- English