

Address. :- Teachers Colony Hathras jn (Hathras
204102 UP
Mobile no :- **7311177733**,
E-mail :- gaurav.vestige45@gmail.com

GAURAV KUMAR (IT ENGINEER)

WORK EXPERIENCE

4 years Experience in Marketing

2 year Experience in **IT SALES** ASM POST in **Udaan B2B Company AREA Lead** { Aligarh ,
AGRA, Hathras}

2- Year's Experience in Sales & marketing with Online Sales and system.

Name & Address of Current Organizations:

2-year Experience in CITY MALL as ASM POST in ALIGARH

3 -year Experience in CHIP LLEVEL in computer hardware IN ALIGARH

Udaan.com (E-commerce Company)

958,Faiz Road ,Sewak Chambers ,Block 49A.Subhash Nagar,Karol Bagh,
New Delhi, Delhi 11 , I am working with Udaan.com .A Leading well-known Indias Largest
B2B Company.

Designation: - Sale Executive (AREA SALES MANAGER) ASM

PRESENT WORKING: I am working in NYKAA.COM as a ASM POST in HATHRAS

JOB PROFILE AND RESPONSIBILITIES

- a) To organize and lead a team of sales representatives.
- b) To allocating areas to sales representative
- c) Developing sales strategies
- d) Monitoring the team's performance and motivating them
- e) Attend the dealers & show the new products which launch the company
- f) To maintain good relations with our dealers & To maintain an efficient working environment.
- g) Supporting sales team with strong co-ordination, communication & administration skills
- h) Collecting dealer's feedback and market research keeping up to date with products and competitors.
- i) Keeping up to date with products

ACADEMIC CREDENTIALS

- 10th from U.P Board
- 12th from U.P Boar
- B.S.C

PROFESSIONAL QUALIFICATIONS

- **Graduation (Bhimrav Ambedkar University)**
- **Hardware and software + chip level engineering in RAJERV GANDHI collage in ALIGARH**

PERSONAL INFORMATION

Father's Name	:	shri Vijay Kumar
Date of Birth	:	25/02/1990
Gender	:	Male
Marital Status	:	Unmarried
Languages Known	:	Hindi & English

DECLARATION

I hereby declare that the information given above is true to the best of my Knowledge and