

Gaurav Chaturvedi



My Contact

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☎ 8303560016

📍 Lucknow

Hard Skill

- Basic knowledge of e-mail writing
- Basic knowledge of excel
- Basic knowledge of PowerPoint

Soft Skill

- Observation
- Decision making
- Communication
- Multi-tasking

About Me

Drove sales success through proactive client engagement and strategic relationship-building during a dynamic 6-month sales tenure. Demonstrated a keen ability to understand customer needs, articulate product benefits, and consistently exceed sales targets. Leveraged effective communication and negotiation skills to foster a positive customer experience, contributing to increased client satisfaction. Proven track record of achieving and surpassing key performance indicators in a fast-paced sales environment.

Professional Experience

- **Niftel Communications**
Dec, 2023 - Present
- **Ethereal Assurance Pvt Ltd.**
March, 2023 - November, 2023
- **3 Months HR Internship in UPMRCL**
2020
- **DEFENCE EXPO 2020 Participated as a team Management person.**

Education Background

- **Bachelor in Business Administration- 55%**
2020
- **Lucknow Public School**
Intermediate- 60%
2017
- **Lucknow Public School**
10th- 5.2 CGPA
2015