

SAGUN RAI

CONTACT

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🏠 Varanasi
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SKILLS

- Decision maker
- Active listener
- Lead Generation
- Customer Satisfaction
- Time Management
- Problem solving
- Public Relation
- Communication
- Team work
- Leadership

LANGUAGES

- English
- Hindi

SUMMARY

Experienced Buyers Inside Sales Executive with a strong background in telesales. Possess a BBA degree along with solid skills in decision-making, active listening, lead generation, customer satisfaction, time management, problem-solving, public relations, communication, teamwork, and leadership. Proven track record of driving sales through effective communication and building relationships. A dedicated professional who excels in fast-paced environments and is committed to achieving and exceeding sales targets.

OBJECTIVE

Objective: Results-driven sales professional with a proven track record of exceeding sales targets and building strong client relationships. Seeking a challenging sales role where I can utilize my persuasive communication skills and strategic sales techniques to drive revenue growth.

PROFESSIONAL EXPERIENCE

BUYERS INSIDE SALES EXECUTIVE

My Verkoper | June 2023-July 2024

- *Effectively managed and tracked sales progress using CRM software, contributing to a more efficient sales process and improved team performance.
- *Built and maintained strong relationships with suppliers and vendors, ensuring competitive pricing and consistent product quality.
- *Handled inbound and outbound sales calls, responding to customer inquiries, processing orders, and providing product recommendations.
- *Used CRM software to track customer interactions, manage the sales pipeline, and maintain up-to-date customer and supplier databases.
- *Successfully handled 200+ outbound calls daily, identifying prospects and converting them into loyal customers.

TELESALES

ATTPL | July 2024-Nov 2024

- *Managed outbound calls to potential customers, presenting and promoting products/services to generate interest and drive sales.
- *Build strong customer relationships by understanding client needs and offering tailored solutions, resulting in increased customer satisfaction.
- *Utilized persuasive communication skills to overcome objections and close high-value sales deals.
- *Handled customer inquiries, resolved complaints, and provided product information to maximize sales opportunities.

EDUCATION

BBA
School of Management Sciences | Oct-2020 - Aug-2023

12TH
Chandra Public School | March-2019 - March-2020

10TH
Chandra Public School | March-2017 - March-2018