

# SHWETA SINGH

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## OBJECTIVE

To work sincerely and efficiently to produce good result and formulate the strategies for the growth of my organization by applying my skills.

## WORK EXPERIENCE

### Karvy Stock Broking Limited

1 Year

- Lead generation through different ways
- Finding new prospects and potential corporate
- Up selling and cross selling in existing clients list
- Achievements: Increase sales by 10%

## EDUCATION

### MBA (Human Resource and Marketing)

2016 - 2018

- From Sherwood College of Management with **83%**.

### BBA

2013 - 2016

- From Lucknow University with **78%**

### Senior Secondary School (12th)

2013

- From Rani Laxmi Bai Memorial School Lucknow (CBSE Board) with **78%**

### Secondary School (10th)

2011

- From Dr LP Lal Memorial Public School Lucknow (UP Board) with **70%**

## INTERNSHIP

### Bank of Baroda

45 Days

- Project Name:

### UP Housing and Development and Block

45 Days

- Project Name: Training and Development

## DECLARATION

I, hereby declare that all the information given by me is true and authentic to the best of my knowledge.

Date-

Signature



## PERSONAL

Father's Name- Manoj Kumar Singh

D.O.B.- 24/05/1995

Hobbies- Puzzle solving, Playing  
Badminton, Music

Launguage Known- English, Hindi

## KEY COMPETENCIES

- Learning new technologies
- Creative and Imaginative

## TECHNICAL SKILLS

- MS office,
- Windows XP (onwards)

## ACCOMPLISHMENTS

- Work in Placement Committee.
- Member of organizing committee in college and executed many events successfully.
- Designed a pizza delivery robot. (Team of 5)
- creative handwriting

## PERSONAL SKILLS

- Communication Skill
- Team work
- Active even under job pressure
- Time Management
- Quick Learner