



Ravi Kumar

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📅 10/10/1998 [in https://www.linkedin.com/in/ravi-kumar-5928a2155/](https://www.linkedin.com/in/ravi-kumar-5928a2155/)

👤 PROFILE

Detail-focused in Project marketing. Proven to understand customer requirements and translate into actionable project plans. Dedicated and hard-working with passion for Data. Well versed at B2B. Also proficient in MS Excel software, "Digital marketing". Ready to onboard the job within a week.

📁 PROFESSIONAL EXPERIENCE

02/2022 – 06/2022
Bangalore, India

Frontrow.co.in

Business Development Associate

- Developed and promoted successful company sales.
- Reached out to potential customers via telephone, email and in-person inquiries.
- Daily KRA was 100 cold calls, 1 unit sale per day, 3 hours talk time.

01/2020 – 03/2020
Chandauli, UP, India

Gail Pvt Ltd

Data Analysis

- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.
- Learned new skills and applied to daily tasks to improve efficiency and productivity.
- Actively listened to customers' requests, confirming full understanding before addressing concerns

📄 CERTIFICATES

Google Digital Marketing [🔗](#)
certificate ID = 9J7-A3T-6HN

Data Analytics [🔗](#)
Simplilearn,

Power BI [🔗](#)
Simplilearn

Data Visualization [🔗](#)
Great learning

Google Data Analytics [🔗](#)
Google Coursera

MS Excel & Spreadsheet [🔗](#)
Simplilearn, Great learning,
eLearnmarket

Tableau [🔗](#)
Simplilearn

Intro to Data Science [🔗](#)
Great Learning

Project Management

SQL(structured query language) [🔗](#)
Simplilearn

R - programming [🔗](#)
Simplilearn

pythons [🔗](#)
Kaggle

EDUCATION

04/2017 – 05/2019
Varanasi, UP, India

Bachelor of Commerce Application

School of Management Science

- Awarded [**Microsoft Excel**]
- Attained at [**Virtual trading in ICICI bank**]
- Attained [**Personality Development skills program**]
- Attained the workshop of **Tally ERP 9**

04/2014 – 03/2016
Varanasi, UP, India

Senior Secondary School (12th ISC)

St Francis School

- Continuing education in Commercial Application.
- Awarded Silver medal In Sports Activity.
- Member of School Vice Captain.

04/2012 – 03/2014
Varanasi, UP, India

Secondary School (10th ICSE)

St Francis School

- Completed and got a good grade in Physics Practical, this is the subject that i like the most.
- Awarded medal at sports activity.

SKILLS

- Clear communication
- Fast Learner
- Attention to details
- Adaptability
- Active Listener
- Self-Motivated

LANGUAGES

English

Native languages



Hindi

Birth language



INTERESTS

Listening music

it helps to remove toxic thing from my mind

Caring of plants

I enjoy caring of plants help them to grow (as I'm Farmer's son).

Involve in Fitness

I enjoy doing workout in my free time.