

# Deepanshu Raghuwanshi

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## SUMMARY

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Experienced developer in end-to-end development, handling frontend, backend, and databases. Proven track record of building scalable solutions, optimizing performance, and delivering high-impact features efficiently.

## EXPERIENCE

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### Software Engineer

Heycoach

October 2023 - Present, Bengaluru

- Contributed to 6+ major projects at HeyCoach, including Sales CRM, website, Luna, Sync, Jobs, and Nexa.
- Built key features like lead assignment automation, revenue dashboard, CAP tracking, and real-time tracking.
- Engineered full-stack solutions using React, Node.js, Nest.js, Redis, and PostgreSQL; briefly led a team of 5 developers.

### Fullstack Developer Intern

Digikull

January 2023 - September 2023, Pune

- Developed responsive UI components and fixed bugs to enhance site performance using HTML, CSS, and JavaScript.
- Collaborated on feature integration and gained full-stack experience with modern web technologies.

## PROJECT

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### Luna

Heycoach · [heycoach.in/dashboard/luna](https://heycoach.in/dashboard/luna)

- Developed backend services and data flow for scalable learning modules and integrated Judge0 for code evaluation and submission tracking.
- Enabled real-time code execution with **Judge0**, reducing evaluation time by **40%** for coding challenges.

### Sync

Heycoach · [heycoach.in/dashboard/sync](https://heycoach.in/dashboard/sync)

- Focused on backend optimization, **query batching**, implementing **read replicas**, **Redis caching**, **indexing**, and **Winston logging** for observability.
- Reduced database load by **35%** and improved response time for heavy endpoints by **50%**.

### HeyCoach Website

Heycoach · [heycoach.in/](https://heycoach.in/)

- Contributed to the company website, focusing on **UI enhancements**, **SEO**, **performance**, and **responsive design** for cross-device support.
- Increased organic traffic by 18% through SEO improvements and better mobile responsiveness.

### Sales CRM

Heycoach

- Built lead assignment automation, integrated VoIP calling with TeleCMI, and implemented real-time activity tracking using sockets.
- Developed an automated lead scoring and distribution system, reducing lead assignment response times by **30%**. Enhanced lead response efficiency, contributing to a **20%** increase in lead conversion rates.

### Jobs

Heycoach · [heycoach.in/](https://heycoach.in/)

- Contributed to backend development of job portal: managing user jobs, job referrals, applied jobs, and job filtering with performance optimizations.
- Optimized job listing queries, improving load time by **45%** and enhancing user retention by **15%**.

### Blog App

Personal · [blog-post-xeur.vercel.app/](https://blog-post-xeur.vercel.app/)

- Built simple blog app for posting blogs.

## EDUCATION

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### BE

Rajiv Gandhi Proudyogiki Vishwavidyalaya · Bhopal · 2020

### DCA

MCU · Bhopal · 2020

## SKILLS

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Data Structures and Algorithms, HTML, CSS, JavaScript, React, Node.js, Express.js, Nest.js, MySQL, MongoDB, PostgreSQL, Material UI, Bootstrap, GSAP, Redux, Context API, Chart.js, WebSockets, Worker Threads, Crypto, JWT, Socket.io, Ioredis, Redlock, Metabase, GitHub, BullMQ, AWS S3