

Mahendra Kumar Pandey

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Motivated and detail-oriented sales professional with five years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.”

Qualifications

U P Board

DEGREE: SSC Completed

DURATION: 7/2010 - 6/2012

U P Board

DEGREE: HSC Completed

DURATION: 7/2012 - 6/2014

Dr.Ram Manohar Lohia Avadh University Ayodhya

DEGREE: Bachelor of Arts Completed

DURATION: 7/2014 - 6/2017

Skills

Technical Skills

- Microsoft Office Pack: Word, Excel, Access, Publisher, Outlook, Powerpoint
- Data entry
- Research and data analysis
- Basic knowledge of user interface communication

Management Skills

- Good Communication
- Business Acumen
- Storytelling
- Objection Handling
- Active Listening
- Territory Management
- Time Management and Planning
- Negotiation Skills

Experience

Senior sales representative

9/2017 - 8/2019

- **Company Name:** Perfetti van melle india pvt LTD
- **Description:** Responsibilities Responsible for primary & secondary achievement Drive In-Market Activations in the designated area to achieve sales target. Increase distribution reach and volume of business. Ensure proper in-shop visibility to increase consumer awareness and preference for the product. Area Knowledge Harbor line (Kurla to Mankhurd)

Sales Representative

9/2019 - 5/2021

- **Company Name:** Genymade Business Ventures Pvt Ltd
- **Description:** Responsibilities Responsible for primary & secondary achievement & effective distributor handling Drive In Market Activation at user level Increase & achieve In Market

Sales officer

6/2021 - Present

- **Company Name:** Randstad India Pvt Ltd (TATA CONSUMER PRODUCTS LTD)
- **Description:** Responsibilities Responsible for primary & secondary achievement & effective distributor and team handling. Drive In Market Activation at user level Increase & achieve In Market Excellence Area Knowledge (Vadala To Colaba)/Mulund to Ghatkopar

Achievements

All india sale's representative Rank #1

3/2018

- Perfetti van melle india pvt LTD

Interests

- Playing cricket
- Music 🎵
- knowing the history
- Traveling

Personal Information

- **Father Name:**
Vijay Kumar pandey
- **Date Of Birth:**
20/1/1997
- **Nationality:**
Indian
- **Marital Status:**
Married
- **Religion:**
Hindu

References

Request On Demand