

Azad Chandra

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Career Objectives

Committed to achieving sales goals through clear communication and active listening. Ready to contribute to team success.

Work Experience

PlanetSpark

Oct 2022 - Jan 2024: *Telesales*

1. Understand customer needs and handle their queries
2. Close sales and achieve quarterly targets
3. Generate leads and make calls to potential customers
4. Enter and update customer information in the database
5. Accurately take and process orders.
6. ask questions to understand customer requirements and close sales

Education

Bachelor of Technology

Completed in 2016: *Mechanical Engineering*

- Institute Name - SRMCEM, Lucknow.

Skills

- ✓ Communication Skills.
- ✓ Domestic calls.
- ✓ International Calls.
- ✓ Lead generation.
- ✓ Outbound/cold calling.
- ✓ Technological skills(Excel/word, Email writing)
- ✓ Convincing Skills.
- ✓ Type (35WPM)

Languages

-  Hindi- Native
-  English - ESL